

Development Phase: Begins with coding and testing and ends when the system is ready for deployment in the pilot county. The associated tasks include the following:

- Developing and testing system software
- Developing and testing interfaces
- Finalizing Users' Manuals, training materials, and System Test Plans
- Performing the Functional Demonstration
- Performing the Acceptance Tests
- Finalizing System Design Documentation

SCHEDULE 1a: DESIGN & DEVELOPMENT

Phase	Cost
Design	
Development	
Total	

Implementation Phase: Begins with the deployment of the system in the pilot county and ends with the conversion of the final case in the final region. The associated tasks include, for example, the following:

- Training staff, retailers, and recipients
- Card issuance and PIN selection
- POS deployment for meeting cash access requirements

SCHEDULE 1b: IMPLEMENTATION

County	Cost	
	Food Stamps	Cash Assistance
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		

7.1.3.2 PIN Issuance

Counties electing mail-based card issuance will also use mail based PIN issuance for new and replacement cards. Bidders shall present on Schedule 3 pricing table, the unit cost to have the Contractor mail PINs to the recipient. Counties electing this option will pay only for the actual number of PINs issued.

7.1.3.3 Coupon Conversion

Each county shall have the option of storing coupons and converting electronic benefits to food coupons locally or having the Contractor handle food coupon conversion for recipients who are leaving the EBT project area and request to have their electronic benefits converted to food stamp coupons. This service shall be priced on Schedule 3 as a cost per unit.

SCHEDULE 3: COUNTY SPECIFIC SERVICES

Item	Cost Per Unit
New/Replacement Card Issuance	
PIN Issuance	
Coupon Conversion	

7.1.4 Pricing for POS Terminals

POS terminals will be paid by the State or retailer at a fixed cost per unit. Pricing for this equipment must be provided on Schedule 4a and 4b in two ways: 1) As a cost per unit to purchase equipment, and 2) as a per unit lease fee. The State reserves the right to select the payment method, either up-front payment for POS terminal deployment or payment on a per unit lease fee basis. The State intends to pay the lease fee only for the actual number of terminals deployed in the State during the monthly billing period.

A retailer with less than \$100 per month in Food Stamp redemptions may arrange to obtain its own POS terminals at its own expense. In addition, any retailer can request terminals to be installed at its own cost in addition to the maximum number of POS devices that the State will provide at no cost to the retailer.

POS equipment includes the terminal, PIN pad, printer, cabling and supporting software and other peripheral equipment necessary to support POS functionality. Pricing must include costs for delivery and set-up and must be broken down into the components shown in Schedules 4a through 4c. The actual cost of phone lines will be billed separately as a pass through to the State.

SCHEDULE 4a: PURCHASE OF POS EQUIPMENT

Item	Cost Per Unit
POS Equipment	

SCHEDULE 4b: LEASE OF POS EQUIPMENT

Item	Monthly Lease Fee Per Unit
POS Equipment	

SCHEDULE 4c: MAINTENANCE OF POS EQUIPMENT

Item	Monthly Cost Per Unit
POS Equipment	

[Deleted Schedule 4d]

7.1.5 Pricing for Administrative Equipment

CWD offices may be equipped with at least one administrative terminal, a card embosser and a PIN selection device for over-the-counter card issuance. Refer to the Bidders' Library for a listing of CWD offices. Administrative terminals must also be provided for State offices and the FNS Field office.

Pricing for this equipment must be provided on Schedule 5 in two ways: 1) As a cost per unit to purchase equipment, and 2) as a per unit lease fee. The State intends to pay the lease fee only for the actual number of terminals deployed in the State during the monthly billing period. The State reserves the right to select the payment method. Bidder should also note the State reserves the right to mix and match payment methods by type of equipment. Pricing must include costs for delivery and set-up and must be broken down into the components shown in Schedules 5a through 5c. The actual Contractor's cost of telecommunications between each device and the Contractor's host will be billed separately as a pass through to the State.

The Contractor shall supply administrative function software and communication protocols so that administrative transactions may be initiated from government-owned terminals or PCs at no cost.